# **1st Quarterly Accounts** September 30, 2017 (Un-Audited)







# **1st Quarterly Accounts** September 30, 2017 (Un-Audited)

# **Company Information**

#### **Board of Directors**

Executive Directors Mr. Fazal Ahmed Sheikh

Mr. Faisal Ahmed Mukhtar

Non-Executive Directors

Mr. Fawad Ahmed Mukhtar Mr. Fahd Mukhtar Mrs. Fatima Fazal Mrs. Farah Faisal

Independent Director Dr. M. Shaukat Malik

Nominee Director Mr. Shahid Aziz (NIT)

## **Board Committees**

#### Audit Committee

Mr. Fahd Mukhtar Mr. Shahid Aziz Dr. M. Shaukat Malik Chairman Member Member

Chairman

HR & Remuneration Committee

Mr. Fahd Mukhtar Mr. Faisal Ahmed Mukhtar Dr. M. Shaukat Malik Chairman Member Member

#### **Executive Management Team**

Chief Executive Officer Mr. Fazal Ahmed Sheikh

Chief Financial Officer Mr. Waheed Ahmed

Company Secretary Mr. Aftab Qaiser

**GM Marketing** Mr. Khawaja Sajid Mr. Aqeel Saifi

GM Production Weaving Mr. Ikram Azeem

**GM Production Spinning (Multan)** Mr. Muhammad Shoaib Alam

GM Production Spinning (Rawat) Mr. Hafeez ur Rehman

#### Bankers

Allied Bank Ltd Habib Bank Ltd United Bank Ltd National Bank of Pakistan Meezan Bank Ltd Soneri Bank Ltd The bank of Khyber Habib Metropolitan Bank Ltd Bank Al-Falah Ltd Samba Bank Ltd Al Baraka Bank Pakistan Ltd Dubai Islamic Bank (Pakistan) Ltd The Bank of Punjab Askari Bank Ltd (Islamic Banking Services) Saudi Pak Industrial & Agricultural Investment Company Ltd Pak Brunei Investment Company Ltd Pak China Investment Company Ltd Pak Libya Holding Company (Pvt) Ltd First Habib Modaraba Sindh Bank Ltd Summit Bank I td Bank Islami Pakistan Ltd Faysal Bank Ltd

## Auditors & Share Registrar

#### **External Auditors**

Shinewing Hameed Chaudhri & Co. Chartered Accountants, 1st Floor Abdali Tower 17, Abdali Road, Multan

#### Shares Registrar

M/s CDC Pakistan Ltd. 2nd Floor 307-Upper Mall Lahore info@cdc.pak.com basharat.hashmi@fatima-group.com

#### Sites Address

Unit # 1,2,4 & 5 Fazalpur Khanewal Road, Multan. Tel. No. 061-6740020-3 Fax. No. 061-6740039

#### Unit # 3

Mukhtarabad, Chak Beli Khan Road, Rawat, Rawalpindi. Tel. No. 051-4611579-81 Fax. No. 051-4611097

#### **Business Offices**

**Registered Office** 

2nd Floor Trust Plaza, LMQ Road, Multan. Tel # 061-4512031-2, 061-4546238 Fax # 061-4511677, 061-4584288 e-mail: info@fatima-group.com

#### Head Office

E-110, Khyaban-e-Jinnah Lahore. Tel # 042-35909449, 042-111-328-462 Fax: 042-36621389 Website: www.fatima-group.com

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# Director's Reveiw To The Members

#### Dear Members,

On behalf of the Board of Directors, I am pleased to present 1st quarterly Financial Statements of the Company for the period ended September 30, 2017.

#### **Financial Highlights**

The Company earned net profit Rs 2.4 million during the period as compared to Rs. 35 million. The turnover of the Company improved from Rs 2,900 million to 3,334 million as against the same period last year. The reduction in profitability was due to low margin of grey cloth segment and increase in power cost by Rs 41 million as compared to last period due to increase in RLNG price.

It is expected that the Cotton price will remain soft in current year due to multiple international factors, since cotton is the basic raw material for spinning so this will improve the margin of the spinning sector. Domestic cotton production is expected to be around 13 million bales while annual consumption will continue to remain higher than domestic production. The Government has recently announced textile package in which duty drawback rates remain the same as per last package, with some minor changes. The management of the Company intends to increase the export sales to get the maximum benefit from the package.

On Behalf of Board of Directors

Sd/-Fazal Ahmed Sheikh (Chief Executive Officer)

Date: October 30, 2017 Place: Lahore



# **Condensed Interim Balance Sheet (Un-audited)**

	Note	Un-audited September 30, 2017 (Rs.	Audited June 30, 2017 in "000")
EQUITY AND LIABILITIES			
Share capital and reserves Authorised capital 40,000,000 (2017: 40,000,000) ordinary shares of Rs. 10 each		400,000	400,000
30,000,000 (2017 : 30,000,000) preference shares of Rs. 10 each		300,000 700,000	300,000 700,000
Issued, subscribed and paid up capital Reserves Retained earnings		308,109 180,441 1,739,960 2,228,510	308,109 179,496 1,737,474 2,225,079
Surplus on revaluation of fixed assets		634,325	634,325
Non-current Liabilities Long term finances Liabilities against asset subject to finance lease Deferred liability Current Liabilities Current portion of non-current liabilities	4	1,663,311 6,889 194,653 1,864,853 685,854	1,762,343 1,270 184,911 1,948,524 833,443
Finances under mark up arrangements and other credit facilities - secured Trade and other payables Mark up accrued		4,209,178 768,769 97,659 5,761,460	4,581,656 876,981 121,480 6,413,560
Contingencies and commitments Total equity and liabilities	5	- 10,489,148	11,221,488

The annexed notes 1 to 18 form an integral part of these condensed interim financial information.

Sd/-**Chief Executive Officer** 

Sd/-**Chief Financial Officer** 



# As At September 30, 2017

		Un-audited September 30, 2017	Audited June 30, 2017
100570	Note	(Rs.	in "000")
ASSETS			
Non-current assets			
Property, plant and equipment	6	5,464,780	5,371,086
Intangible assets	7	4,384	4,620
Long term investments	7	854,418	855,744
Long term deposits Deferred tax asset		20,297 55,179	19,725 55,179
		6,399,058	6,306,354
		0,000,000	0,000,001
Current assets			
Stores, spares and loose tools		184,647	182,141
Stock in trade		2,190,758	3,009,201
Trade debts		692,594	603,771
Loans and advances	8	212,004	308,055
Trade deposits and prepayments		61,576	3,233
Other receivables Other financial assets	9	12,576	16,510
Tax refunds and due from the government	ម	110,867 570,501	109,922 585,671
Cash and bank balances		570,501	96,630
		4,090,090	4,915,134
Total assets		10,489,148	11,221,488

#### Sd/-Director

# Condensed Interim Profit And Loss Account (Un-audited)

For the period ended September 30, 2017

		First Quarter ended September 30,	
		2017	2016
	Note	(Rs. in '	"000")
Sales - net	10	3,334,450	2,900,471
Cost of sales		(3,089,120)	(2,646,500)
Gross profit		245,330	253,971
Distribution and marketing expenses		(34,735)	(27,675)
Administration expenses		(36,133)	(31,617)
Other operating expenses		(6,085)	(3,735)
Finance cost		(128,908)	(126,049)
Otherincome		1,662	908
Share of loss from associate		(1,326)	(1,022)
		(205,525)	(189,190)
Profit before taxation		39,805	64,781
Provision for taxation		(37,319)	(29,289)
Profit for the period		2,486	35,492
Earnings per share - basic and diluted (Rupees)		0.08	1.15

The annexed notes 1 to 18 form an integral part of these condensed interim financial information.

06 Reliance Weaving Mills Limited

# Condensed Interim Statement of Comprehensive Income (Un-audited)

For the period ended September 30, 2017

	2017         2016           (Rs. in "000")	
Note		
Profit for the period Other comprehensive income: Items that may be reclassified subsequently to profit or loss:	2,486	35,492
- Gain on remeasurement of available-for sale investment	945 945	1,890 1,890
Total comprehensive income for the period	3,431	37,382

The annexed notes 1 to 18 form an integral part of these condensed interim financial information.



# Condensed Interim Cash Flow Statement (Un-audited)

For the period ended September 30, 2017

	First Quarter ended September 30,	
	2017	2016
Note	(Rs. in '	'000")
A. Cash flows from operating activities		
Cash generated from operations 11	846,384	61,260
Finance cost paid	(105,087)	(128,732)
Taxes paid - net	(9,263)	(15,393)
Staff retirement benefits paid	(5,620)	(4,262)
Workers' profit participation fund paid	-	(19,615)
Net cash generated from / (used in) operating activities	726,414	(106,742)
B. Cash flows from investing activities		
Fixed capital expenditures	(154,662)	(2,743)
Proceeds from disposal of fixed assets	236	446
Long term deposits	(571)	-
Net cash used in investing activities	(154,997)	(2,297)
	(101,007)	(2,207)
C. Cash flows from financing activities		
Proceeds from long term finances	124,233	-
Repayment of long term finances	(372,583)	(191,872)
Increase/(decrease) in lease liability	7,348	(6,093)
Finances under mark up arrangements - net	(372,478)	305,719)
Net cash (used in)/ generated from financing activities	(613,480)	107,754
Net decrease in cash and cash equivalents (A+B+C)	(42,063)	(1,285)
Cash and cash equivalents at beginning of the period	96,630	77,390
Cash and cash equivalents at end of the period	54,567	76,105

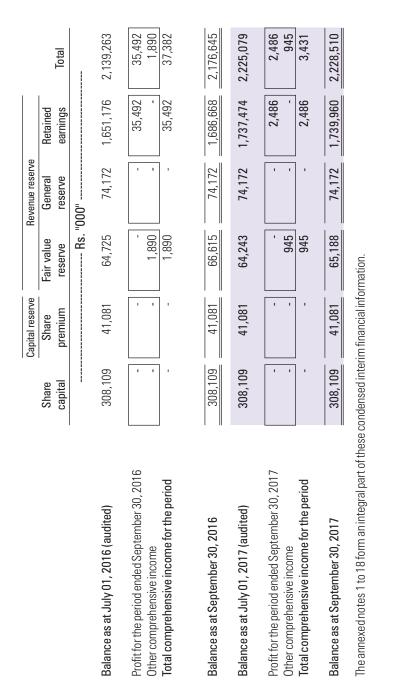
The annexed notes 1 to 18 form an integral part of these condensed interim financial information.

Sd/-**Chief Executive Officer** 



# Condensed Interim Statement of Changes in Equity (Un-audited)

For the period ended September 30, 2017



Sd/-Chief Executive Officer

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Sd/-Director

Chief Financial Officer

Sd/-

For the period ended September 30, 2017

#### 1. THE COMPANY AND ITS OPERATIONS

Reliance Weaving Mills Limited ("the Company") was incorporated in Pakistan as a public limited company on April 07, 1990 under the repealed Companies Ordinance, 1984 and its shares are quoted on Pakistan Stock Exchange Limited ("PSX"). The Company commenced its operations on May 14, 1990 and principally engaged in the manufacture and sale of yarn and fabric. The registered office of the Company is situated at 2nd Floor, Trust Plaza, L.M.Q. Road, Multan.

#### 2. BASIS OF PREPARATION

- 2.1 This condensed interim financial information of the Company for the three-months ended September 30, 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, provisions of or directives issued under the Companies Act, 2017 have been followed.
- 2.2 This condensed interim financial information should be read in conjunction with annual audited financial statements for the year ended June 30, 2017. Comparative balance sheet is extracted from annual audited financial statements for the year ended June 30, 2017 whereas comparative profit and loss account, comparative statement of comprehensive income, comparative statement of changes in equity and comparative cash flow statement are stated from un-audited condensed interim financial information for the three months ended on September 30, 2016.

#### 2.3 Presentation and functional currency

The condensed interim financial information are presented in Pak Rupees, which is the Company's functional and presentation currency.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information and the significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of the financial statements as at and for the year ended 30 June 2017. Certain new IFRSs and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2017, which do not have any impact on this condensed interim financial information.

				Un-audited	Audited
				September 30,	June 30,
				2017	2017
			Note	(Rs. in '	"000")
	4.	LONG TERM FINANCES			
		From financial institutions - secured	4.1	2,344,094	2,592,443
		Less: current portion		(680,783)	(830,100)
				1,663,311	1,762,343
(10)	Reli	ance Weaving Mills Limited			

For the period ended September 30, 2017

4.1 The movement of long term finances during the period / year ended is as follows:

		Un-audited September 30, 2017	Audited June 30, 2017
N	lote	(Ks. in	"000")
Opening balance		2,592,443	2,669,209
Add: obtained during the period / year		124,233	560,233
		2,716,676	3,229,442
Less: repaid during the period/year		(372,583)	(636,999)
Closing balance		2,344,093	2,592,443

#### 5. CONTINGENCIES AND COMMITMENTS

#### 5.1 *Contingencies*

- There is no significant change in the status of contingent liabilities since the annual published audited financial statements as at June 30, 2017, except the following;
- Bank guarantee outstanding as at September 30, 2017 are Rs. 176.780 million (June 30, 2017: Rs. 176.780 million).
- Foreign bills discounted outstanding as at September 30, 2017 are Rs. 995.131 million (June 30, 2017: Rs. 473.419 million).

#### 5.2 Commitments

6.

#### 5.2.1 Commitments in respect of forward foreign exchange contracts:

1 5	0	
- Sales	56,377	52,830
5.2.2 Letters of credit for:		
- Capital expenditures	2,415	122,219
- Other than capital expenditures	71,653	22,923
	74,068	145,142
5.3 Stand by letters of credit for:		
-Commitment to inject equity in Fatima Energy Ltd:	500,000	1,000,000
PROPERTY, PLANT AND EQUIPMENT		
Operating fixed assets 6.1	5,444,546	5,344,973
Capital work in progress	20,234	26,113
	5,464,780	5,371,086

For the period ended September 30, 2017

				Un-audited September 30, 2017	Audited June 30, 2017
	6.1	Operating assets Opening written down value Additions during the period / year Net Book value of operating assets disposed	4	5,344,973 160,540	5,138,451 446,812
		off during the period / year Depreciation charged during the period / yea		(236) (60,731)	(7,192) (233,098)
		Closing written down value		5,444,546	5,344,973
				Un-au First Quart September Additions	ter ended
				at cost	book value
	6.1.1	Additions / disposals during the period		(Rs. in	'000)
		Building		1,450	-
		Plant and machiery Electric installations		149,733 450	- (7)
		Office equipment		94	-
		Electric appliances		1,531	-
		Furniture and fixtures		540	-
		Vehicles		<u>6,738</u> 160,536	(229) (236)
				Un-audited	Audited
				September 30,	June 30,
7.		G TERM INVESTMENTS		2017 (Rs in	2017 (000)
7.		stment in associates - Un-quoted		(113 111	0007
		na Energy Limited	7.1	782,952	784,278
	Fatin	na Transmission Company Limited	7.2	71,466	71,466
				854,418	855,744
	7.1	Fatima Energy Limited ("FEL") at equity m	ethod		
		Cost		800,054	800,054
		Share of post acquisition loss		(27,545)	(26,219)
		Share of other comprehensive income		2,424	2,424
		Gain on dilution of investment in associate		8,019	8,019
		carrying amount at end of the period		782,952	784,278
		No. of shares held		80,016,370	80,016,370
Dal		Ownership interest in percentage		14.11%	14.11%

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For the period ended September 30, 2017

		Un-audited September 30, 2017 (Rs i	Audited June 30, 2017 n '000)
	<ul> <li>7.2 Fatima Transmission Company Limited ("FTCL") a Cost</li> <li>Share of post acquisition loss</li> <li>Carrying amount at end of the period</li> <li>No. of shares held</li> <li>Ownership interest in percentage</li> </ul>	t equity method 71,875 (409) 71,466 7,187,500 31.25%	71,875 (409) 71,466 7,187,500 31.25%
8.	LOANS AND ADVANCES Advances - considered good - To employees - To suppliers Due from related parties Letters of credit - margins, deposits, opening charges, etc	155,040 1,151 25,030 30,783 212,004	145,392 58,784 28,326 75,553 308,055
9.	OTHER FINANCIAL ASSETS Short term investment - available for sale Fatima Fertilizer Company Limited 9.1 Short term investment - Others Multan Real Estate Company (PVT) Limited 9.1 Fatima Fertilizer Company Limited Carrying amount at beginning of the period 2,625,167 (June 30, 2017: 2,625,167) fully paid	89,387 21,480 110,867	88,442 
	ordinary shares of Rs. 10 each Fair value adjustment Closing market value of 2625,167 (June 30, 2017: 2,625,167) shares	88,442 945 <u>89,387</u>	89,098 (656) <u>88,442</u>

For the period ended September 30, 2017

		Un-audited Three months period ended September 30,	
10. 5	SALES - net	2017 (Rs in	2016 (000)
L	Export Local Waste	1,637,651 1,611,403 <u>62,984</u>	1,459,324 1,424,792 <u>35,374</u>
L	Less: Commision	3,312,038 (35,088) 3,276,950	2,919,490 (27,926) 2,891,564
ļ	Add: Weaving, Doubling, Sizing income Export rebate	- 57,500 57,500 3,334,450	8,499 408 8,907 2,900,471
	CASH GENERATED FROM OPERATIONS Profit before tax	39,805	64,781
,	Adjustments for non cash charges and other items: Depreciation on property, plant and equipment Amortization of intangible assets Staff retirement benefits accrued (Gain) on disposal of property, plant and equipment Share of loss from associate Provision for WPPF Finance cost excluding exchange Gain/ (loss)	60,731 237 15,363 (2) 1,326 1,000 128,784	57,620 237 13,658 (38) 1,022 1,371 124,772
I	Profit before working capital changes	247,244	263,423
	Effect on cash flow due to working capital changes: (Increase)/ decrease in current assets		
	<ul> <li>Stores, spares and loose tools</li> <li>Stock in trade</li> <li>Trade debts</li> <li>Loans and advances</li> <li>Trade deposits and prepayments</li> <li>Tax refunds and due from government (excluding income to the receivables)</li> <li>Other receivables</li> <li>Increase in current liabilities</li> <li>Trade and other payables (excluding workers' profit participation fund)</li> </ul>	3,934 (109,212) 599,140	4,075 119,867 (217,150) 11,127 (6,916) 21,397 (7,022) (127,541) (202,163)
. (	Cash generated from operations	846,384	61,260

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For the period ended September 30, 2017

#### 12. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Significant transactions with related parties are as follows:

	Un-audited	
	Three months period ended	
	Septer	nber 30,
	2017	2016
Nature of transaction	(Rs in "000")	
Associated undertakings		
Purchase of goods	11,131	9,466
Sale of goods	1,490	2,960
Mark up charged	1,576	22
Mark up expense	989	1,596
Advances issued	40,000	24,956
Advances repaid	127,000	228,097
Key management personnel		
Remuneration to:		
Director	1,002	1,002
Executives	2,915	6,296
<u>Others</u>		
Donations	4,500	2,000

#### 13. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2017.

#### 14. CAPITAL MANAGEMENT

The Company's capital management objective and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2017.

#### 15. FAIR VALUES

			Un-audite	d)	(Audited)					
		Sept	tember 30,	2017	June 30, 2017					
		Level 1	Level 2	Level 3	Level 1	Level 2	Level 3			
	Note	ote Rupees in "000"								
Property, plant and equi	pment									
- Freehold lands	15.1	-	752,939	-	-	752,939	-			
Other financial assets										
- Short term investment										
- available for sale	15.2	89,387	-	-	88,442	-	-			
		89,387	752,939	-	88,442	752,939	-			

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For the period ended September 30, 2017

There were no transfers between levels and no changes in valuation techniques during the period/year.

15.1 The Company follows the revaluation model for its freehold land. The fair value measurement as at May 31, 2014 was performed by KG Traders (Private) Limited, independent valuer not related to the Company. KG Traders (Private) Limited is on panel of Pakistan Banks Association as 'Any Amount' asset valuator. It is also on the panel of the State Bank of Pakistan and the possesses appropriate gualification and recent experience in the fair value measurements in the relevant locations. Fair market value of the land was assessed through inquires from various estate agents and brokers keeping in view the location of the property, size, status, utilization and current trends in prices of real estate in the vicinity of the property.

Since the date of last revaluation, there has been no material change in the market factors that derive the fair value of these properties, therefore, management believes that the carrying value of such 'freehold lands' approximate its fair market value.

- 15.2 Available for sale short term investment includes quoted equity shares. The investment is remeasured at each reporting date at its fair value by using the prevailing market rate of shares on Pakistan Stock Exchange Limited ("PSX").
- 15.3 Had there been no revaluation, the book values would have been as follows:

	Un-audited September 30, 2017 (Rs i	Audited June 30, 2017 n '000)
Property, plant and equipment - Freehold lands	118,614	118,614
Other financial assets		
- Short term investment - available for sale	24,199	24,199
	142,813	142,813



# 16. Segment Reporting

# 16.1 Reportable segments

The Company's reportable segments are as follows:

- Spinning segment - production of different quality of yam using natural and artificial fibers

 Weaving segment - production of different quality of greige fabric using yam Information regarding the Company's reportable segments is presented below:

# 16.2 Segment revenue and results

Following is an analysis of the Company's revenue and results by reportable segments

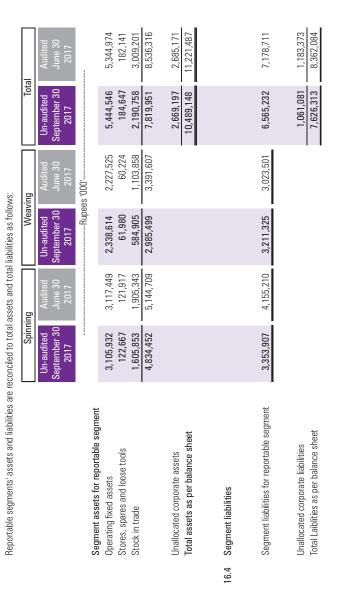
Total		2016		2,900,471	(2,646,500)	253,971	(27,675)	(31,617)	(126,049)	(3,735)	908	(1,022)	(189,190)	64,781	(29,289)	35,492
	2017		3,334,450	(3,089,120)	245,330	(34,735)	(36,133)	(128,908)	(6,085)	1,662	(1,326)	(205,525)	39,805	(37,319)	2,486	
inter-segment tions)		2016	Rupees '000'	(847,873)	847,873	1										
(Elimination of inter-segment transactions) ted	2017	.000	(701,563)	701,563												
Weaving         (Elimination of inter-segment transactions)           Un-audited	2016	Rupees	2,036,622	(1,948,663)	87,959	(22,530)	(15,808)	(62,560)	(1,484)	819	(511)	(102,074)	(14,115)	(20,593)	(34,708)	
	2017		2,250,832	(2,146,834)	103,998	(27,447)	(22,134)	(76,424)	(3,023)	883	(1,326)	(129,471)	(25,473)	(24,544)	(50,017)	
Spinning		2016		1,711,722	(1,545,710)	166,012	(5,145)	(15,809)	(63,489)	(2,251)	89	(511)	(87,116)	78,896	(8,696)	70,200
		2017		1,785,181	(1,643,849)	141,332	(7,288)	(13,999)	(52,484)	(3,062)	677	•	(76,054)	65,278	(12,775)	52,503
		Three months ended 30- September		Sales - net	Cost of sales	Gross profit	Distribution and marketing expenses	Administrative expenses	Finance cost	Other operating expenses	Other income	Share of loss from associate		Profit / (Loss) before taxation	Provision for taxation	Profit / (Loss) for the period

The accounting policies of the reportable segments are the same as the Company's accounting policies described in the annual financial statements for the year ended June 30, 2017. 16.2.1



## Notes to Condensed Interim Financial Information (Un-audited) For the period ended September 30, 2017

For the period ended September 30, 2017



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Segment assets

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For the period ended September 30, 2017

#### 17. DATE OF AUTHORIZATION

These condensed interim financial information are authorized for issue on October 30, 2017 by the Board of Directors of the Company.

#### 18. GENERAL

Figures have been rounded off to the nearest thousand rupees except as stated otherwise.

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# **Reliance Weaving Mills Limited**

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