# EXCELLENCE GROWTH & SUSTAINABILITY



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Notes to and Forming Part of the Condensed Interim Consolidated Financial Information

### **Company Information**

#### **Board of Directors**

Mr. Arif Habib

Chairman

Mr. Fawad Ahmed Mukhtar

Chief Executive Officer

Mr. Fazal Ahmed Sheikh

Mr. Faisal Ahmed Mukhtar

Mr. M. Abad Khan

Mr. Muhammad Kashif Habib

Mr. Peter Vang Christensen

Mr. Tariq Jamali

Nominiee Director-NBP

#### Chief Financial Officer

Mr. Asad Murad

#### Company Secretary

Mr. Ausaf Ali Qureshi

#### Key Management

Mr. Arif-ur-Rehman

Director Operations

Mr. Muhammad Zahir

Director Marketing

Mr. Haroon Waheed

Group Head of HR

Mr. Iftikhar Mahmood Baig

Director Business Development

Mr. Javed Akbar

Head of Procurement

Mr. Qadeer Ahmed Khan

Director Special Projects

Mr. Ahsen-ud-Din

Director Technology Division

Dr. Fuad Imran Khan

Chief Information Officer

Mr. Kashif Mustafa Khan

Incharge of Internal Audit

Mr. Asghar Naveed

Corporate HSE Manager

#### Audit Committee Members

Mr. Muhammad Kashif Habib

Chairman

Mr. Peter Vang Christensen

Member

Mr. Faisal Ahmed Mukhtar

Member

Mr. M. Abad Khan

Member

Mr. Tariq Jamali

Member

#### HR and Remuneration Committee

#### Members

Mr. M. Abad Khan

Chairman

Mr. Peter Vang Christensen

Member

Mr. Muhammad Kashif Habib

Member

Mr. Faisal Ahmed Mukhtar

Member

#### **Legal Advisors**

M/s. Chima & Ibrahim Advocates

1-A/ 245, Tufail Road

Lahore Cantt.

#### **Auditors**

Deloitte Yousuf Adil
Chartered Accountants
(A member firm of Deloitte Touche Tohmatsu Limited)

134-A, Abubakar Block, New Garden Town, Lahore

Ph: +92 (0) 42 35913595 - 7, 35440520

Fax: +92 (0) 42 35440521 Web: www.deloitte.com

#### Registrar and Share Transfer Agent

Central Depository Company of Pakistan Limited Share Registrar Department CDC House, 99 – B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal

Karachi-74400.

Tel: Customer Support Services (Toll Free) 0800-CDCPL (23275)

Fax: (92-21) 34326053 Email: info@cdcpak.com

Website: www.cdcpakistan.com

#### Bankers

Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
BankIslami Pakistan Limited
Citibank N.A.
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan

NIB Bank Limited Pak China Investment Company Limited ("NBFI") Pak Libya Holding Company Limited ("NBFI") Saudi Pak Industrial & Agricultural Investment Company Limited ("NBFI") Sindh Bank Limited Soneri Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Khyber The Bank of Punjab United Bank Limited

#### Registered Office / Head Office

E-110, Khayaban-e-Jinnah, Lahore Cantt., Pakistan.

UAN: 111-FATIMA (111-328-462)

Fax: 042-36621389

#### Plant Site

Mukhtar Garh, Sadiqabad, Distt. Rahim Yar Khan, Pakistan

Tel: 068-5786910

Fax: 068-5786909

### **Directors' Report to the Members**

#### Dear Shareholders.

On behalf of the Board of Directors of Fatima Fertilizer Company Limited, I am pleased to present the un-audited financial statements of the Company for the nine months ended September 30, 2015 along with brief overview of operational and financial performance of the Company.

#### Market Overview

The year started on a stable note for Urea with prices in the Arabian Gulf at \$320/ton FOB and \$290/ton FOB in China. However, in July due to lack of demand producers resorted to decreasing prices. By early October, prices had dropped to \$250-255/ton FOB in the Arabian Gulf and China. Chinese prices continued to slide but there were few buyers. Similarly, in the Middle East values continued to deteriorate as US and Brazil remained under pressure. Brazilian imports continued to fall short of anticipated demand.

In Pakistan, the Urea market decreased by 30% to 1.08 million tons in the 3rd quarter of 2015 compared to 1.54 million tons for the same period in 2014. This was partially triggered by poor crop prices for rice, sugarcane and potato and more importantly created by an increase in prices of Urea following significant increase in gas prices by the Government. The industry was asked by the Government to reduce prices and this led to price reduction speculations in the market. The said speculative situation could not be clarified by the end of quarter under review.

The global Phosphate market remained stable in the first half of 2015, with prices steady at \$480-490/ton CFR. However, prices began to decline in Q3 and by early October fell to \$457-460/ton CFR. Major reasons for this price reduction included economic uncertainty prevalent globally and devaluation of the Chinese currency. Heavy imports, insufficient monsoons and weaker rupee stifled demand in India. Importers in other countries are also aware that unless India steps in, there will be surplus supply.

In Pakistan, the DAP market shrunk by 66% from 373K tons to 126K tons over the third quarter of 2015. This was due to Government announcement of subsidy which lingered on despite a lapse of considerable time. Consequently the farmers staved off buying in anticipation of significant decrease in prices.

#### **Company Performance**

Sales volume of the Company in the third quarter 2015 was down over last year's volume due to depressed conditions stated above and impending finalization of subsidy by the Government which has now been finally materialized for Phosphate Products on October 15, 2015. The said reduction in sales has resulted in 67% lower sales volume in the quarter under review while in the nine months of 2015 sales volume has reduced by 15% compared to same period last year.

Sales Vo	Sales Volume – Three Months					
Product	2015	2014	Product		2015	2014
Troduct		000' Tons	rroduct		'000' Tons	
Urea	253	264	Urea		39	128
Can	268	297	Can		55	93
NP	183	268	NP		13	101

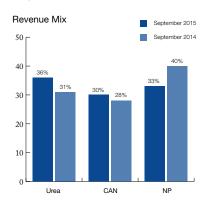


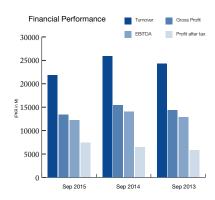


Although the external factors forced the sales volume to decline, due to rescheduling of Annual Turnaround Activity (ATA) to the end of 2015 and efficient performance of the Plant, the Company produced 10% higher volumes over the same period last year.

B. I. 4	Jan to Sep - 201	I5 Jan to Sep - 2014			
Products	(*	("000" Tons)			
Ammonia	406	358			
Nitric Acid	373	348			
Urea	339	267			
CAN	312	315			
NP	291	273			

Net revenue of PKR 21.8 billion in nine months of 2015 dropped over 15.7% of the same period last year. Urea has been the major contributor towards revenue, with 36% contribution while the contribution of NP and CAN was 33% and 30% respectively. Nitric Acid (NA) and Ammonia sales made up the rest of 1%.





### **Directors' Report to the Members**

Gross Profit margin for the period amounted to PKR 13.4 billion. Distribution Expenses decreased by 15% in line with the decrease in sale volumes while Administrative Expenses have increased by 18.9% over last year primarily due to increased participation in CSR activities.

Finance Cost declined by 40% compared to the same period last year due to reduction in base rate, repayment of long term loans and efficient management of financial resources. Other Income improved considerably by 63% over last year mainly due to Technical Services rendered outside Pakistan.

As a result the Company has posted Profit before Tax of PKR 9.2 billion - 7.4% reduction over last year. However due to reduction in Corporate Tax Rates announced in the Finance Act 2015, After Tax Profit improved to PKR 7.4 billion increasing by 15.6% over PKR 6.4 billion for the same period last year.

Combined safe man-hours at FFL Plant Site have increased to 26.79 million hours with TRIR of 0.293 by Sep 30th 2015. In spite of the challenges being faced at the construction areas like Ammonia DBN Project, overall Health, and Safety and Environment (HSE) performance remained up to the mark. Though the Plant side has achieved DuPont rating of 3.63 and OSHA Compliant Site status in May 2015; the Company is completely focused on further improvements in HSE.

#### **Consolidated Financial Results**

DH Fertilizers Limited (DHFL) and Bubber Sher (Private) Limited (BSPL) are wholly owned Subsidiaries of the Company. DHFL is primarily engaged in the manufacturing and sale of Urea. After completing the acquisition formalities, control of the Subsidiaries was transferred to the Company on July 01, 2015.

Summary of consolidated financial results at the end of September 30, 2015 is as follows:

	PKR in Million
Sale	22,020
Gross Profit	13,249
Finance Cost	1,891
Other Income	13,973
Profit Before Tax	22,483
Profit After Tax	20,796

In compliance to IFRS 3 – Business Combinations, consolidated financial results include Bargain Purchase Gain of Rs 13.6 billion. The said amount represents Fair Valuation Gain booked by the Company on acquisition of the Subsidiaries.

#### **Future Outlook**

Urea off-take for Rabi 2015-2016 is expected to be 3.1 Million tons against expected availability of 3.4 Million Tons, which includes current inventories and local production. With the Government's announcement of the farmer support package, sales are expected to improve but uncertainty over prices may impact demand.

In Phosphates, DAP off-take for Rabi 2015-2016 is expected to be 1.0 Million Tons against expected availability of 1.3 Million Tons, which includes current inventories, imports and local production. The Government's announcement of subsidy is likely to improve sales.

For the first time since commissioning of the plant, Annual Turnaround Activity (ATA) has been shifted from the cycle of 12 months to 18 months. With satisfactory preparations of ATA, TA-2015 will be carried out as per schedule in Q4-2015. In order to have maximum possible production in 2015, timing of TA-2015 has been aligned with commissioning time of Ammonia Plant Revamp and De-Bottlenecking Project (DBN Phase-1).

The Capacity and Operational Efficiency Building Project - DBN Phase-1 is progressing as per schedule. All the major equipment including the Cold Box, the Refrigeration and Waste Gas Compressor, various Heat Exchangers etc. have already been placed on the foundations. The new Cooling Tower construction and other Mechanical Construction work is progressing satisfactorily. Commissioning of DBN Phase-I is expected at its scheduled time in the mid of Q4-2015, while Waste Gas Boiler installation, fabrication and commissioning will be completed, as per schedule, afterwards. DBN Phase-I will bring further operational efficiency and capacity gain to the Company.

#### Acknowledgements

The Board places on record its gratitude for the hard work and dedication of every employee of the Company. The Board also appreciates and acknowledges the assistance, guidance and cooperation of all stakeholders including the Government of Pakistan, financial institutions, commercial banks, business associates, customers and all others whose efforts and contributions strengthened the Company.

For and on behalf of the Board

Lahore October 30, 2015 Arif Habib Chairman Condensed Interim Financial Statements Fatima Fertilizer Company Limited For the nine months ended September 30, 2015

### **Condensed Interim Balance Sheet**

As at September 30, 2015

	Note	Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorized share capital 2,500,000,000 (December 31, 2014: 2,500 ordinary shares of Rs 10 each	,000,000)	25,000,000	25,000,000
Issued, subscribed and paid up share capital 2,100,000,000 (December 31, 2014: 2,100 ordinary shares of Rs 10 each Share premium Post retirement benefit obligation reserve Unappropriated profit	,000,000)	21,000,000 1,790,000 (23,311) 15,655,054	21,000,000 1,790,000 (23,311) 13,990,335
		38,421,743	36,757,024
NON CURRENT LIABILITIES			
Long term finances Deferred liabilities	4 5	14,954,984 14,719,325 29,674,309	17,335,003 14,421,189 31,756,192
CURRENT LIABILITIES			
Trade and other payables Accrued finance cost Short term finances - secured Current maturity of long term finance	6	8,686,138 671,875 7,062,537 6,816,076 23,236,626	7,373,905 258,931 599,575 6,375,336 14,607,747
CONTINGENCIES & COMMITMENTS	7		
		91,332,678	83,120,963

The annexed explanatory notes from 1 to 23 form an integral part of this condensed interim financial information.

Chief Executive

	Note	Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangible assets	8 9	70,624,748 31,062	68,823,170 30,083
		70,655,810	68,853,253
Long term investments	10	2,078,316	85,806
Long term advances and deposits		17,575	13,280
		72,751,701	68,952,339
CURRENT ASSETS			
Stores and spares Stock in trade Trade debts Short term loans Loans, advances, deposits, prepayments and other receivables Cash and bank balances	11 12 13	5,686,334 6,356,427 244,348 2,943,391 3,184,085 166,392 18,580,977	4,090,265 2,681,206 448,314 3,000,000 3,000,032 948,807 14,168,624
		91,332,678	83,120,963

### **Condensed Interim Profit and Loss Account (Un Audited)**

For the nine months ended September 30, 2015

		Three months ended		Nine months ended	
	Note	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
			(Rupees in	thousand)	
Sales Cost of sales	14 15	3,007,225 (1,060,306)	10,253,940 (3,606,513)	21,807,131	25,860,373 (10,450,829)
Cost of sales	13	(1,000,300)	(3,000,313)	(0,430,400)	(10,430,629)
Gross profit		1,946,919	6,647,427	13,356,651	15,409,544
Distribution cost Administrative expenses		(158,498) (375,391)	(401,163) (403,193)	(871,210) (1,260,319)	(1,029,457) (1,060,267)
		1,413,030	5,843,071	11,225,122	13,319,820
Finance cost Other operating expenses	16	(516,419) (114,783)	(939,919) (331,307)	(1,786,429) (743,103)	(2,968,244) (745,561)
		781,828	4,571,845	8,695,590	9,606,015
Other income		112,012	96,994	468,981	287,215
Profit before tax		893,840	4,668,839	9,164,571	9,893,230
Taxation Current Deferred	17	(138,323)	-	(1,457,091)	_
-For the period -Prior year		(143,770)	(1,633,541)	(1,481,119) 1,213,358	(3,458,046)
		(143,770)	(1,633,541)	(267,761)	(3,458,046)
		(282,093)	(1,633,541)	(1,724,852)	(3,458,046)
Profit for the period		611,747	3,035,298	7,439,719	6,435,184
Earnings per share - basic and diluted (Rupees)	19	0.29	1.45	3.54	3.06

The annexed explanatory notes from 1 to 23 form an integral part of this condensed interim financial information.

Chief Executive

# **Condensed Interim Statement of Comprehensive Income (Un Audited)**For the nine months ended September 30, 2015

	Three mor	nths ended	Nine months ended		
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	
		(Rupees in	thousand)		
Profit for the period	611,747	3,035,298	7,439,719	6,435,184	
Other comprehensive income	-	-	-	-	
Total comprehensive income for the period	611,747	3,035,298	7,439,719	6,435,184	

The annexed explanatory notes from 1 to 23 form an integral part of this condensed interim financial information.

Chief Executive

# **Condensed Interim Statement of Changes in Equity** For the nine months ended September 30, 2015

	Ordinary share capital	Share premium	Post retirement benefit obligation reserve	profit	d Total
		(R	Rupees in thousan	id)	
Balance as at December 31, 2013 (Audited)	21,000,000	1,790,000	(13,581)	9,982,539	32,758,958
Final dividend for the year ended December 31,2013 @ Rs 2.5 per share	-	-	-	(5,250,000)	(5,250,000)
Profit for the period	_	-	-	6,435,184	6,435,184
Other comprehensive income	-	-	-	-	-
Total comprehensive income	_	-	-	6,435,184	6,435,184
Balance as at September 30, 2014 (Un audited)	21,000,000	1,790,000	(13,581)	11,167,723	33,944,142
Balance as at December 31, 2014 (Audited)	21,000,000	1,790,000	(23,311)	13,990,335	36,757,024
Final dividend for the year ended December 31, 2014 @ Rs 2.75 per share	-	-	-	(5,775,000)	(5,775,000)
Profit for the period	-	-	-	7,439,719	7,439,719
Other comprehensive income	_	-	_	-	_
Total comprehensive income	-	-	-		
Balance as at September 30, 2015 (Un audited)	21,000,000	1,790,000	(23,311)	15,655,054	38,421,743

The annexed explanatory notes from 1 to 23 form an integral part of this condensed interim financial information.

Chief Executive

# **Condensed Interim Cash Flow Statement (Un Audited)** For the nine months ended September 30, 2015

	Note	September 30, 2015	September 30, 2014
		(Rupees in	n thousand)
Cash flows from operating activities			
Cash generated from operations Finance cost paid Taxes paid	20	5,829,245 (1,461,238) (529,901)	12,086,427 (2,240,685) (261,413)
Employee retirement benefits paid		(16,194)	(10,609)
Net cash from operating activities		3,821,912	9,573,720
Cash flows from investing activities			
Additions in property, plant and equipment Additions in intangible assets Long term investment		(2,933,598) (14,669) (800,000)	(2,424,107) (2,210) (616)
Short term loans Proceeds from disposal of property plant and equip	ment	56,609 106	349
Net increase in long term loans and deposits Profit received on short term loan and saving account	ınts	(4,295) 407,874	(4,308) 348,117
Net cash used in investing activities		(3,287,973)	(2,082,775)
Cash flows from financing activities			
Repayment of long term finances Proceeds from long term finances Dividend paid Increase in short term finances - net		(3,087,574) 1,118,598 (5,768,875) 6,421,497	(2,787,614) - (3,074,578) (756,105)
Net cash used in financing activities		(1,316,354)	(6,618,297)
Net (decrease) / increase in cash and cash equival	ents	(782,415)	872,648
Cash and cash equivalents at the beginning of the	period	948,807	238,294
Cash and cash equivalents at the end of the period		166,392	1,110,942

The annexed explanatory notes from 1 to 23 form an integral part of this condensed interim financial information.

Chief Executive

## Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

#### 1. Legal Status and nature of business

Fatima Fertilizer Company Limited ('the Company'), was incorporated in Pakistan on December 24, 2003 as a public company under the Companies Ordinance, 1984. The Company is listed on Karachi, Lahore and Islamabad Stock Exchanges.

The principal activity of the Company is manufacturing, producing, buying, selling, importing and exporting fertilizers and chemicals. Registered office of the Company is situated at E-110, Khayaban-e-Jinnah, Lahore Cantt. The manufacturing facility of the Company is located at Mukhtargarh, Sadiqabad, Pakistan.

#### 2. Basis of preparation

- 2.1 This condensed interim financial information of the Company for the nine months ended September 30, 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34: "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This condensed interim financial information does not include all the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2014. Comparative condensed interim balance sheet is extracted from annual audited financial statements for the year ended December 31, 2014 and comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement are stated from un audited condensed interim financial information for the nine months ended September 30, 2014.
- **2.3** This condensed interim financial information is presented in Pak Rupees, which is the Company's functional and presentation currency.

#### 3. Accounting polices and estimates

The accounting policies, related judgments, estimates and related assumptions adopted for the preparation of this condensed interim financial statements are the same as those applied in the preparation of annual financial statements of the Company for the year ended December 31, 2014.

		Note	Un audited September 30, 2015	Audited December 31, 2014
			(Rupees i	n thousand)
4.	Long term finance			
	Secured loans from banking companies /			
	financial institutions		21,771,060	23,710,339
	Less: Current portion shown under			
	current liabilities		6,816,076	6,375,336
			14,954,984	17,335,003
5.	Deferred liabilities			
<b>5.</b>		F 1	14 422 604	14 155 042
	Deferred taxation Employee retirement benefits	5.1 5.2	14,423,604 295,721	14,155,843 265,346
	Employee retirement benefits	3.2	,	
			14,719,325	14,421,189
5.1	Deferred taxation			
	This is composed of the following:			
	Taxable temporary differences:			
	Accelerated tax depreciation		14,460,088	15,341,978
	Deductible temporary differences:			
	Carry forward tax depreciation losses		_	(1,145,633)
	Provision for retirement benefits		(25,007)	(27,949)
	Remeasurement of defined benefit obliga	ation	(11,477)	(12,553)
			(36,484)	(1,186,135)
			14,423,604	14,155,843

## Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

		Note	Un audited September 30, 2015	Audited December 31, 2014
			(Rupees i	n thousand)
5.2	Employee retirement benefits			
	Gratuity		217,574	185,493
	Accumulating compensated absences		78,147	79,853
			295,721	265,346

#### 6. Short term finances

The Company has obtained short term financing facilities from various banks for working capital requirements in the nature of Running Finance, Cash Finance and Financing against Imported Merchandise.

These facilities are secured by Pari Passu charge on present and future current assets of the Company with 25% margin over financed amount, pledge of raw material and finished goods and personal guarantees of sponsoring directors and lien on shipping documents.

These facilities carry mark up ranging from 6.93% to 10.90% (December 31, 2014: 10.14% to 11.69%) per annum for Running Finance and Cash Finance and 2.15% to 4.32% (December 31, 2014: 3.83% to 4.32%) per annum for Finance against Imported Merchandise.

#### 7. Contingencies and commitments

#### 7.1 Contingencies

As at September 30, 2015 there is no material change in the status of contingencies as reported in the notes to the financial statements of the Company for the year ended December 31, 2014, except in the following:

(i) The Company has issued a corporate guarantee to a syndicate of financial institutions through Meezan Bank Limited, acting as an investment agent, to guarantee payment of any amount due under or in connection with the Diminishing Musharaka Finance Facility (the facility) of Rs 4,466 million availed by DH Fertilizers Limited (a wholly owned subsidiary), up to a maximum amount of Rs 5,954.667 million.

The corporate guarantee will remain in force until receipt of notice from the investment agent that amounts payable under the facility have been paid and guarantee stands discharged.

- (ii) Out of the five cases, in which the Company had preferred appeals in Custom Appellate Tribunal, Lahore, the following three have been remanded back to concerned collectorate for re-hearing the case:
  - Collector of Customs (Adjudication), Lahore, for irregular claim of exemptions under SRO 575 on import of 64 consignments of various items of capital nature.
     Demand raised Rs 495.900 million.
  - Collector of Customs (Adjudication), Faisalabad, for irregular claim of exemption under SRO 575 on import of 20 consignments of seamless pipes. Demand raised Rs 113.957 million.
  - Collector of Customs (Adjudication), Faisalabad, for irregular claim of exemptions under SRO 575 on import of 7 consignments of deformed steel bars. Demand raised Rs 150.604 million.
- (iii) The Company has preferred appeals in Appellate Tribunal Inland Revenue, Lahore, against the following orders passed by:
  - Deputy Commissioner Inland Revenue, Multan alleging that the Company has short paid sales tax by suppression of production. Total demand raised is Rs 628 million. Earlier appeal filed with Commissioner Inland Revenue (Appeals), Multan did not succeed.
  - Additional Commissioner Inland Revenue, Multan, alleging that the Company has not paid Sales tax on retail price on supplies of CAN & NP. Total demand raised is Rs 88.5 million. Earlier appeal filed with Commissioner Inland Revenue (Appeals), Multan did not succeed.

Management is confident that no financial liability will arise in all the above referred cases, therefore no provision has been made in these financial statements.

#### 7.2 Commitments in respect of

- (i) Contracts for capital expenditure Rs 1,188.276 million (December 31, 2014: Rs 2,738.060 million).
- (ii) Contracts for other than capital expenditure Rs 231.202 million (December 31, 2014: Rs 291.278 million).

# Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

(iii) The amount of future payments under non-cancellable operating leases and the period in which these payments will become due are as follows:

		Note	Un audited September 30, 2015	Audited December 31, 2014
			(Rupees i	n thousand)
	Not later than one year Later than one year but not later than five years		128,819 127,388	144,379 134,932
			256,207	279,311
8.	Property, plant and equipment			
	Operating fixed assets - tangible	8.1	65,269,691	65,945,226
	Capital work in progress	8.2	5,355,057	2,877,944
			70,624,748	68,823,170
8.1	Movement of operating fixed assets - tangible	le		
	Opening book value Add: additions during the period Less: book value of disposals	8.1.1	65,945,226 544,238 28	65,695,395 1,826,596 255
	Less: depreciation charged		66,489,436 1,219,745	67,521,736 1,576,510
	Closing book value		65,269,691	65,945,226
8.1.1	Additions during the period			
	Building		133,109	332,568
	Plant and machinery		174,009	1,327,853
	Furniture and fixtures		7,593	14,490
	Office equipment		3,566	6,468
	Electric installations and appliances		92,427	76,467
	Computers		102,806	27,828
	Vehicles		30,728	40,922
			544,238	1,826,596

		Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
8.2	Capital work in progress		
	Civil works	532,376	408,165
	Plant and machinery	3,987,981	1,398,503
	Advances		
	Freehold land	159,758	1,711
	Civil works	15,828	8,772
	Plant and machinery	359,114	760,793
	Other advances	300,000	300,000
		834,700	1,071,276
		5,355,057	2,877,944
8.2.1	Movement of capital work in progress		
	Opening balance	2,877,944	1,892,621
	Addition during the period	2,655,015	2,078,572
		5,532,959	3,971,193
	Less: capitalization during the period	177,902	1,093,249
	Closing balance	5,355,057	2,877,944
9.	Intangible assets		
	Opening book value	30,083	42,726
	Add: additions during the period	14,669	2,210
		44,752	44,936
	Less: amortization charged during the period	13,690	14,853
	Closing book value	31,062	30,083

# Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

	Note	Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
10. Long term Investments			
DH Fertilizer Limited	10.1	1,992,500	_
Buber Sher (Pvt) Limited		10	_
Multan Real Estate Company (Pvt) Limite	ed	85,806	85,806
		2,078,316	85,806

10.1 During the period the Company has acquired entire share capital of DH Fertilizers Limited (DHFL) and Buber Sher (Pvt) Limited (BSPL) against purchase price of Rs 1,992.500 million and Rs 10,000 respectively. Out of total purchase price payable the Company has paid Rs 800 million to Dawood Hercules Corporation Limited. For the remaining amount of Rs 1.192 billion, the Company has provided a bank guarantee with maturity on February 01, 2016. The price of 100% shares of DHFL has been valued as the differential between the agreed enterprise value of DHFL (Rs 6.6 billion) and the total long term loans (approximately Rs 4.607 billion).

The control of DH Fertilizers Limited has been transferred to the Company on July 01, 2015.

		Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
11.	Stores and spares		
	Stores	301,883	219,231
	Spares	4,476,243	2,979,853
	Catalyst and chemicals	908,208	891,181
		5,686,334	4,090,265

Un audited September 30, 2015

Audited December 31, 2014

(Ri	inees	in	thousand)

	(Rupees in thousand)		
12.	Stock in trade		
	Raw material {including in-transit Rs 1,180.6 million		
	(December 31, 2014: Rs 1,203.2 million)}	2,089,465	2,311,637
	Packing material	780	464
	Mid Products		
	Ammonia	25,266	20,279
	Nitric Acid	13,339	3,161
	Others	467	345
		39,072	23,785
	Finished goods		
	Urea	1,011,052	15,509
	NP	2,687,484	179,668
	CAN	488,892	144,668
	Emission reductions	39,682	5,475
		4,227,110	345,320
		6,356,427	2,681,206
13.	Short term loans		
	To Subsidiary Company		
	DH Fertilizers Limited	143,391	-
	To Associated Companies		
	Pakarab Fertilizers Limited	2,300,000	3,000,000
	Reliance Commodities (Pvt) Limited	500,000	-
		2,800,000	3,000,000
		2,943,391	3,000,000

# Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

#### 14. Sales

Sales are exclusive of sales tax and trade allowances of Rs 3,821.094 million and Rs 129.148 million (September 30, 2014: Rs 4,012.614 million and Rs 383.359 million) respectively.

		Three months ended		Nine months ended		
		September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	
			(Rupees in thousand)			
15.	Cost of sales					
	Raw material consumed	1,706,771	1,549,448	5,258,714	4,290,678	
	Packing material consumed	145,732	231,658	538,646	595,672	
	Salaries, wages and other benefits	344,360	290,457	1,168,423	982,937	
	Fuel and power	908,621	613,004	2,739,347	1,980,013	
	Chemicals and catalyst consumed	100,399	124,283	331,850	319,148	
	Stores and spares consumed	247,639	149,916	614,863	787,173	
	Technical assistance	39,204	13,708	69,567	36,812	
	Repair and maintenance	42,428	33,566	110,619	163,162	
	Insurance	114,088	103,029	247,993	305,833	
	Travelling and conveyance	21,887	9,943	73,872	31,772	
	Equipment rental	2,967	1,021	10,128	34,103	
	Vehicle running and maintenance	5,828	7,053	19,346	21,719	
	Depreciation	379,416	373,718	1,135,331	1,111,494	
	Others	5,024	474	28,858	31,865	
	Manufacturing cost	4,064,364	3,501,278	12,347,557	10,692,381	
	Opening stock of mid products	35,208	29,508	23,785	26,228	
	Closing stock of mid products	(39,072)	(31,077)	(39,072)	(31,077)	
	Cost of goods manufactured	4,060,500	3,499,709	12,332,270	10,687,532	
	Opening stock of finished goods	1,226,916	517,652	345,320	174,145	
	Closing stock of finished goods	(4,227,110)	(410,848)	(4,227,110)	(410,848)	
		1,060,306	3,606,513	8,450,480	10,450,829	
16.	Finance cost					
	Markup on long term finances	417,732	774,133	1,627,527	2,386,210	
	Markup on short term finances	86,116	89,877	125,002	326,173	
	Interest on WPPF		-		50,229	
	Bank charges and others	12,571	75,909	33,900	205,632	
		516,419	939,919	1,786,429	2,968,244	
		310,419	232,219	1,700,429	2,300,244	

#### 17. Taxation

Provision for deferred tax for the quarter ended September 30, 2015 reflects the impact of recent reduction in Corporate Tax announced in the Finance Act, 2015.

#### 18. Transactions with related parties

The related parties comprise the associated undertakings, directors and other key management personnel of the Company. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are shown under receivables and payables. Other significant transactions with related parties are as follows:

			Nine months ended	
			September 30,	September 30,
			2015	2014
			(Rupees ir	thousand)
Relationship with the Company	Nature of	transaction		
Subsidiary Company	Short	term loan	143,391	-
Associated companies	Short	term loan	500,000	_
	Toll man	ufacturing	770,845	605,407
	Miscellaneou	s expenses	7,507	130,208
	Sale	of product	14,541	_
Pui	rchase of packir	ng material	566,277	821,400
	Oth	er income	257,707	275,585
	Stores	and spares	-	4,846
Directors and key management Remu	uneration including benefits			
personnel	and <sub>l</sub>	perquisites	139,466	132,570
Retirement benefit plans R	Retirement benefit expense		77,931	76,298
	Three mor	nths ended	Nine months ended	
	September 30,	September 30,	September 30,	September 30,
	2015	2014	2015	2014
		(Rupees in	tilousanu)	
19. Earnings per share - basic and diluted				
Profit attributable to ordinary shareholders	611,747	3,035,298	7,439,719	6,435,184
		(Number	of shares)	
Weighted average number of shares	2,100,000,000	2,100,000,000	2,100,000,000	2,100,000,000
Basic and diluted earnings				
per share (Rupees)	0.29	1.45	3.54	3.06

# Notes to and Forming Part of the Condensed Interim Financial Information (Un audited) For the nine months ended September 30, 2015

		Nine months ended	
		September 30, 2015	September 30, 2014
		(Rupees ir	thousand)
20.	Cash generated from operations		
	Profit before tax	9,164,571	9,893,230
	Adjustments for :		
	Depreciation on property, plant and equipment Amortization of intangible assets Finance cost Provision for staff retirement benefits Exchange loss on revaluation of foreign currency liabilities Profit on short term loan to associated companies Profit on saving accounts Gain on disposal of property plant and equipment	1,219,745 13,690 1,786,429 46,569 71,162 (257,707) (31,375) (78) 2,848,435	1,177,047 11,079 2,968,244 49,403 - (275,585) (8,297) (94) 3,921,797
	Operating cash flows before working capital changes	12,013,006	13,815,027
	Effect on cash flow due to working capital changes:		
	(Increase)/decrease in current assets:		
	Stores and spares Stock in trade Trade debts Loans, advances, deposits, prepayments and other receivables Decrease in creditors, accrued and other liabilities	(1,596,069) (3,675,221) 203,966 (1,230,035) (113,598) (6,183,761)	(9,983) (280,320) (297,220) 344,845 (1,485,922) (1,728,600)
		5,829,245	12,086,427

#### 21. Financial instruments:

The carrying amount of financial assets and financial liabilities as at September 30, 2015 and as at December 31, 2014 approximates their fair values.

#### 22. Date of Authorization of Issue

These financial statements have been authorized for issue on October 30, 2015 by the Board of Directors of the Company.

#### 23. General

Figures have been rounded off to the nearest thousand of rupees unless stated otherwise.

Chief Executive

Condensed Interim Consolidated Financial Statements Fatima Fertilizer Company Limited For the nine months ended September 30, 2015

### **Condensed Interim Consolidated Balance Sheet**

As at September 30, 2015

No	te	Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorized share capital 2,500,000,000 (December 31, 2014: 2,500,000,000 ordinary shares of Rs 10 each	00)	25,000,000	25,000,000
Issued, subscribed and paid up share capital 2,100,000,000 (December 31, 2014: 2,100,000,000 ordinary shares of Rs 10 each Share premium Post retirement benefit obligation reserve Unappropriated profit	10)	21,000,000 1,790,000 (23,311) 28,957,825	21,000,000 1,790,000 (23,311) 13,990,335
		51,724,514	36,757,024
NON CURRENT LIABILITIES			
Long term finances 4 Deferred liabilities 5		19,420,984 15,004,608	17,335,003 14,421,189
CURRENT LIABILITIES		34,425,592	31,756,192
Trade and other payables Accrued finance cost Short term finances - secured Current maturity of long term finance		9,751,270 685,887 7,924,769 6,816,076 25,178,002	7,373,905 258,931 599,575 6,375,336 14,607,747
CONTINGENCIES & COMMITMENTS 6	•		
		111,328,108	83,120,963

The annexed explanatory notes from 1 to 19 form an integral part of this condensed interim consolidated financial information.

Chief Executive

	Note	Un audited September 30, 2015	Audited December 31, 2014
ASSETS		(Rupees i	n thousand)
NON CURRENT ASSETS			
Property, plant and equipment Intangible assets	7 8	85,102,873 5,933,130 91,036,003	68,823,170 30,083 68,853,253
Long term investments  Long term advances and deposits		85,806 17,575	85,806 13,280
		91,139,384	68,952,339
CURRENT ASSETS			
Stores and spares Stock in trade Trade debts Short term loan to associated companies Loans, advances, deposits, prepayments and other receivables Cash and bank balances	9 10	6,384,428 6,844,131 244,745 2,800,000 3,733,577 181,843	4,090,265 2,681,206 448,314 3,000,000 3,000,032 948,807
		20,188,724	14,168,624
		111,328,108	83,120,963

### **Condensed Interim Consolidated Profit and Loss Account (Un Audited)**

For the nine months ended September 30, 2015

		Three mor	nths ended	Nine months ended		
	Note	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	
			(Rupees in	thousand)		
Sales Cost of sales	11 12	3,220,293 (1,380,876)	10,253,940 (3,606,513)	22,020,199 (8,771,050)	25,860,373 (10,450,829)	
Gross profit		1,839,417	6,647,427	13,249,149	15,409,544	
Distribution cost Administrative expenses		(162,345) (408,829)	(401,163) (403,193)	(875,057) (1,293,757)	(1,029,457) (1,060,267)	
		1,268,243	5,843,071	11,080,335	13,319,820	
Finance cost Other operating expenses	13	(621,181) (114,783)	(939,919) (331,307)	(1,891,191) (743,103)	(2,968,244) (745,561)	
		532,279	4,571,845	8,446,041	9,606,015	
Other income	14	13,679,448	96,994	14,036,417	287,215	
Profit before tax		14,211,727	4,668,839	22,482,458	9,893,230	
Taxation Current Deferred		(140,454)	_	(1,459,222)	_	
-For the period -Prior year		(156,755)	(1,633,541)	(1,494,104) 1,213,358	(3,458,046)	
		(156,755)	(1,633,541)	(280,746)	(3,458,046)	
		(297,209)	(1,633,541)	(1,739,968)	(3,458,046)	
Profit for the period		13,914,518	3,035,298	20,742,490	6,435,184	
Earnings per share - basic and diluted (Rupees)	16	6.63	1.45	9.88	3.06	

The annexed explanatory notes from 1 to 19 form an integral part of this condensed interim consolidated financial information.

Chief Executive

# Condensed Interim Consolidated Statement of Comprehensive Income (Un Audited) For the nine months ended September 30, 2015

	Three mor	nths ended	Nine months ended			
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014		
	(Rupees in thousand)					
Profit for the period	13,914,518	3,035,298	20,742,490	6,435,184		
Other comprehensive income	-	-	-	-		
Total comprehensive income for the period	13,914,518	3,035,298	20,742,490	6,435,184		

The annexed explanatory notes from 1 to 19 form an integral part of this condensed interim consolidated financial information.

Chief Executive

# Condensed Interim Consolidated Statement of Changes in Equity For the nine months ended September 30, 2015

	Ordinary share capital	Share premium	Post retirement benefit obligation reserve	profit	ed Total
	(Rupees in thousand)				
Balance as at December 31, 2013 (Audited)	21,000,000	1,790,000	(13,581)	9,982,539	32,758,958
Final dividend for the year ended December 31,2013 @ Rs 2.5 per share	-	_	-	(5,250,000)	(5,250,000)
Profit for the period	-	-	-	6,435,184	6,435,184
Other comprehensive income	_	-	-	-	-
Total comprehensive income	_	-	-	6,435,184	6,435,184
Balance as at September 30, 2014 (Un audited)	21,000,000	1,790,000	(13,581)	11,167,723	33,944,142
Balance as at December 31, 2014 (Audited)	21,000,000	1,790,000	(23,311)	13,990,335	36,757,024
Final dividend for the year ended December 31, 2014 @ Rs 2.75 per share	-	-	-	(5,775,000)	(5,775,000)
Profit for the period	-	-	-	20,742,490	20,742,490
Other comprehensive income	_	-	_	-	-
Total comprehensive income	-	-	-	20,742,490	20,742,490
Balance as at September 30, 2015 (Un audited)	21,000,000	1,790,000	(23,311)	28,957,825	51,724,514

The annexed explanatory notes from 1 to 19 form an integral part of this condensed interim consolidated financial information.

Chief Executive

# Consolidated Condensed Interim Cash Flow Statement (Un Audited) For the nine months ended September 30, 2015

Not	е	September 30, 2015	September 30, 2014	
		(Rupees in thousand)		
Cash flows from operating activities				
Cash generated from operations 17 Finance cost paid Taxes paid	•	5,765,453 (1,562,371) (534,915)	12,086,427 (2,240,685) (261,413)	
Employee retirement benefits paid		(20,350)	(10,609)	
Net cash from operating activities		3,647,817	9,573,720	
Cash flows from investing activities				
Additions in property, plant and equipment Additions in intangible assets Long term investment Short term loan to associated companies Proceeds from disposal of property plant and equipment Net increase in long term loans and deposits Profit received on short term loan and saving accounts		(2,933,629) (14,669) (800,000) 56,609 251 (4,295) 407,890	(2,424,107) (2,210) (616) - 349 (4,308) 348,117	
Net cash used in investing activities		(3,287,843)	(2,082,775)	
Cash flows from financing activities				
Repayment of long term finance Proceeds from long term finance Dividend paid Increase / (decrease) in short term finance - net		(7,695,074) 5,584,598 (5,768,875) 6,749,470	(2,787,614) - (3,074,578) (756,105)	
Net cash used in financing activities		(1,129,881)	(6,618,297)	
Net (decrease) / increase in cash and cash equivalent	s	(769,907)	872,648	
Cash and cash equivalents at the beginning of the per	iod	951,750	238,294	
Cash and cash equivalents at the end of the period		181,843	1,110,942	

The annexed explanatory notes from 1 to 19 form an integral part of this condensed interim consolidated financial information.

Chief Executive

## Notes to and Forming Part of the Condensed Interim Consolidated Financial Information (Un audited) For the nine months ended September 30, 2015

#### 1. Legal Status and nature of business

Fatima Fertilizer Company Limited ('the Parent Company'), and its wholly owned subsidiaries - DH Fertilizer Limited ('DHFL') and Buber Sher (Pvt) Limited ('BSPL'), collectively referred to as 'the Group' were incorporated in Pakistan under the Companies Ordinance, 1984. The Parent Company is listed on Karachi, Lahore and Islamabad Stock Exchanges. The control of DHFL and BSPL was transferred to the Parent Company on July 01, 2015.

The principal activity of the Parent Company and DHFL is manufacturing, producing, buying, selling, importing and exporting fertilizers and chemicals. Principal activity of BSPL is sale, marketing and distribution of fertilizers and its derivates, insecticides, pesticides, and all kinds of agricultural, fruit growing and other chemicals.

Registered offices of the Parent Company, DHFL and BSPL are located in Lahore. The manufacturing facility of the Parent Company is located at Mukhtargarh, Sadiqabad, Pakistan and that of DHFL is located at Sheikhupura Road, Pakistan.

#### 2. Basis of preparation

- 2.1 This condensed interim financial information of the Group for the nine months ended September 30, 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34: "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This condensed interim financial information does not include all the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2014.
- **2.3** This condensed interim financial information is presented in Pak Rupees, which is the Company's functional and presentation currency.

### 3. Accounting polices and estimates

The accounting policies, related judgments, estimates and related assumptions adopted for the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of annual financial statements of the Company for the year ended December 31, 2014.

		Note	Un audited September 30, 2015	Audited December 31, 2014
			(Rupees i	n thousand)
4.	Long term finance			
	Secured loans from banking companies / financial institutions Less: Current portion shown under	4.1	26,237,060	23,710,339
	current liabilities		6,816,076	6,375,336
			19,420,984	17,335,003
4.1	Movement of long term finances - from banking companies / financial institution	ons		
	Opening balance Finance availed during the period		28,317,839 5,614,295	28,585,528 1,000,000
	Less: repayments during the period		33,932,134 7,695,074	29,585,528 5,875,189
			26,237,060	23,710,339
5.	Deferred liabilities			
	Deferred taxation Employee retirement benefits	5.1 5.2	14,625,917 378,691	14,155,843 265,346
			15,004,608	14,421,189

## Notes to and Forming Part of the Condensed Interim Consolidated Financial Information (Un audited) For the nine months ended September 30, 2015

		Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
5.1	Deferred taxation		
	This is composed of the following:		
	Taxable temporary difference:		
	Accelerated tax depreciation	14,689,299	15,341,978
	Deductible temporary difference:		
	Carry forward tax depreciation losses	_	(1,145,633)
	Provision for retirement benefits and others	(51,905)	(27,949)
	Remeasurement of defined benefit obligation	(11,477)	(12,553)
		(63,382)	(1,186,135)
		14,625,917	14,155,843
5.2	Employee retirement benefits		
	Gratuity	241,733	185,493
	Accumulating compensated absences	136,958	79,853
		378,691	265,346

#### 6. Contingencies and commitments

#### 6.1 Contingencies

As at September 30, 2015, there is no material change in the status of contingencies as reported in the notes to the financial statements of the Company for the year ended December 31, 2014, except in the following:

(i) The Company has issued a corporate guarantee to a syndicate of financial institutions through Meezan Bank Limited, acting as an investment agent, to guarantee payment of any amount due under or in connection with the Diminishing Musharaka Finance Facility (the facility) of Rs 4,466 million availed by DH Fertilizers Limited (a wholly owned subsidiary), up to a maximum amount of Rs 5,954.667 million.

The corporate guarantee will remain in force until receipt of notice from the investment agent that amounts payable under the facility have been paid and guarantee stands discharged.

- (ii) Out of the five case in which The Company had preferred appeals in Custom Appellate Tribunal, Lahore, following three have been remanded back to concerned collectorate for re-hearing the case:
  - Collector of Customs (Adjudication), Lahore, for irregular claim of exemptions under SRO 575 on import of 64 consignments of various items of capital nature.
     Demand raised Rs 495.900 million.
  - Collector of Customs (Adjudication), Faisalabad, for irregular claim of exemption under SRO 575 on import of 20 consignments of seamless pipes. Demand raised Rs 113.957 million.
  - Collector of Customs (Adjudication), Faisalabad, for irregular claim of exemptions under SRO 575 on import of 7 consignments of deformed steel bars. Demand raised Rs 150.604 million.
- (iii) The Company has preferred appeals in Appellate Tribunal Inland Revenue, Lahore, against the following orders passed by:
  - Deputy Commissioner Inland Revenue, Multan alleging that the Company has short paid sales tax by suppression of production. Total demand raised is Rs 628 million. Earlier appeal filed with Commissioner Inland Revenue (Appeals), Multan did not succeed.
  - Additional Commissioner Inland Revenue, Multan, alleging that the Company has not paid Sales tax on retail price on supplies of CAN & NP. Total demand raised is Rs 88.5 million. Earlier appeal filed with Commissioner Inland Revenue (Appeals), Multan did not succeed.

Management is confident that no financial liability will arise in all the above referred cases, therefore no provision has been made in these financial statements.

#### 6.2 Commitments in respect of

- (i) Contracts for capital expenditure Rs 1,188.276 million (December 31, 2014: Rs 2,738.060 million).
- (ii) Contracts for other than capital expenditure Rs 231.202 million (December 31, 2014: Rs 291.278 million).

## Notes to and Forming Part of the Condensed Interim Consolidated Financial Information (Un audited) For the nine months ended September 30, 2015

(iii) The amount of future payments under non cancellable operating leases and the period in which these payments will become due are as follows:

	Note	9	Un audited September 30, 2015	Audited December 31, 2014
			(Rupees i	n thousand)
	Not later than one year		128,819	144,379
	Later than one year but not later than five years		127,388	134,932
			256,207	279,311
7.	Property, plant and equipment			
	Operating fixed assets- tangible 7.1		79,379,922	65,945,226
	Capital work in progress 7.2		5,722,951	2,877,944
			85,102,873	68,823,170
7.1	Movement of operating fixed assets- tangible			
	Opening book value		67,347,215	65,695,395
	Add: additions during the period		544,238	1,826,596
	Add: revaluation surplus		12,781,126	
	Less: book value of disposals during the period		141	255
			80,672,438	67,521,736
	Less: depreciation charged during the period		1,292,516	1,576,510
	Closing book value		79,379,922	65,945,226
7.2	Capital work in progress			
	Civil works		532,376	408,165
	Plant and machinery		4,349,769	1,398,503
	Advances			
	Freehold land		165,864	1,711
	Civil works		15,828	8,772
	Plant and machinery		359,114	760,793
	Other advances		300,000	300,000
			840,806	1,071,276
			5,722,951	2,877,944

		Un audited September 30, 2015	Audited December 31, 2014
		(Rupees i	n thousand)
8.	Intangible assets		
	Opening book value	5,932,461	42,726
	Add: additions during the period	14,669	2,210
		5,947,130	44,936
	Less: amortization charged during the period	14,000	14,853
	Closing book value	5,933,130	30,083
9.	Stores and spares		
	Stores	530,434	219,231
	Spares	5,067,405	2,979,853
	Catalyst and chemicals	908,208	891,181
		6,506,047	4,090,265
	Less: Provision for slow moving items	121,619	-
		6,384,428	4,090,265
10.	Stock in trade		
	Raw material {including in-transit Rs 1,180.6 million		
	(December 31, 2014: Rs 1,203.2 million)}	2,096,751	2,311,637
	Packing material	3,973	464
	Mid Products		
	Ammonia	77,498	20,279
	Nitric Acid	13,339	3,161
	Others	467	345
		91,304	23,785
	Finished goods		
	Urea	1,436,045	15,509
	NP	2,687,484	179,668
	CAN	488,892	144,668
	Emission reductions	39,682	5,475
		4,652,103	345,320
		6,844,131	2,681,206

# Notes to and Forming Part of the Condensed Interim Consolidated Financial Information (Un audited) For the nine months ended September 30, 2015

#### 11. Sales

Sales are exclusive of sales tax and trade allowances of Rs 3,915.506 million and Rs 139.295 million respectively.

		Three months ended		Nine months ended		
		September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	
			(Rupees in	thousand)		
12.	Cost of sales					
	Raw material consumed	2,056,378	1,549,448	5,608,321	4,290,678	
	Packing material consumed	145,732	231,658	538,646	595,672	
	Salaries, wages and other benefits	466,742	290,457	1,290,805	982,937	
	Fuel and power	1,040,903	613,004	2,871,629	1,980,013	
	Chemicals and catalyst consumed	106,439	124,283	337,890	319,148	
	Stores and spares consumed	247,639	149,916	614,863	787,173	
	Technical assistance	39,204	13,708	69,567	36,812	
	Repair and maintenance	56,888	33,566	125,079	163,162	
	Insurance	117,537	103,029	251,442	305,833	
	Travelling and conveyance	33,515	9,943	85,500	31,772	
	Equipment rental	15,303	1,021	22,464	34,103	
	Vehicle running and maintenance	5,828	7,053	19,346	21,719	
	Depreciation	450,951	373,718	1,206,866	1,111,494	
	Others	5,117	474	28,951	31,865	
	Manufacturing cost	4,788,176	3,501,278	13,071,369	10,692,381	
	Opening stock of mid products	109,191	29,508	97,768	26,228	
	Closing stock of mid products	(91,304)	(31,077)	(91,304)	(31,077)	
	Cost of goods manufactured	4,806,063	3,499,709	13,077,833	10,687,532	
	Opening stock of finished goods	1,226,916	517,652	345,320	174,145	
	Closing stock of finished goods	(4,652,103)	(410,848)	(4,652,103)	(410,848)	
		1,380,876	3,606,513	8,771,050	10,450,829	
		, ,	, ,	, ,	, ,	
13.	Finance cost					
Ν	larkup on long term finances	510,870	774,133	1,720,665	2,386,210	
	larkup on short term finances	97,740	89,877	136,626	326,173	
	iterest on WPPF	_	· –	_	50,229	
	ank charges and others	12,571	75,909	33,900	205,632	
		621,181	939,919	1,891,191	2,968,244	

#### 14. Other Income

Other income includes 'Bargain Purchase Gain' of Rs. 13.5 billion.

This amount represents Fair Valuation Gain booked in consolidated accounts on acquisition of subsidiaries.

## 15. Transactions with related parties

The related parties comprise the associated undertakings, directors and other key management personnel of the Group. The Group in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are shown under receivables and payables. Other significant transactions with related parties are as follows:

				September 30, 2015	September 30, 2014
					thousand)
Relat	ionship with the Group	Nature of	transaction		
A	ssociated companies	Short	t term Ioan	500,000	_
		Toll mar	nufacturing	770,845	605,407
		Miscellaneou	s expenses	7,507	130,208
		Sale	of product	14,541	_
	Pui	rchase of packir	ng material	566,277	821,400
		Oth	ner income	257,707	275,585
		Stores	and spares	_	4,846
Directors and key management		Remuneration including			
	personnel	benefits and perquisites		139,466	132,570
R	etirement benefit plans R			77,931	76,298
	•	· ·			
		Three mor	nths ended	Nine months ended	
		September 30,	September 30,	September 30,	September 30,
		2015	2014	2015	2014
			(Rupees in	thousand)	
16.	Earnings per share - basic and diluted				
	Profit attributable to ordinary shareholders	13,914,518	3,035,298	20,742,490	6,435,184
	,		(Number	of shares)	
	Weighted average number of shares	2,100,000,000	2,100,000,000	2,100,000,000	2,100,000,000
	The state of the s	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,.00,000,000
	Basic and diluted earnings				
	per share (Rupees)	6.63	1.45	9.88	3.06

Nine months ended

# Notes to and Forming Part of the Condensed Interim Consolidated Financial Information (Un audited) For the nine months ended September 30, 2015

		Nine months ended	
		September 30, 2015	September 30, 2014
		(Rupees in	thousand)
17.	Cash generated from operations		
	Profit before tax	22,482,458	9,893,230
	Adjustments for :		
	Depreciation on property, plant and equipment Amortization of intangible assets Finance cost Provision for staff retirement benefits Exchange loss on revaluation of foreign currency liabilities Bargain purchase gain Profit on short term loan to associated company Profit on saving accounts Gain on disposal of property plant and equipment	1,292,516 14,000 1,891,191 49,652 71,162 (13,551,777) (257,707) (31,391) (110)	1,177,047 11,079 2,968,244 49,403 - (275,585) -8,297 (94) 3,921,797
	Operating cash flows before working capital changes	11,959,994	13,815,027
	Effect on cash flow due to working capital changes:		
	(Increase)/decrease in current assets:		
	Stores and spares Stock in trade Trade debts Loans, advances, deposits, prepayments and other receivables Increase / (decrease)in creditors, accrued and other liabilities	(1,581,704) (4,087,025) 203,746 (1,175,311) 445,753 (6,194,541)	(9,983) (280,320) (297,220) 344,845 (1,485,922) (1,728,600)
		5,765,453	12,086,427

#### 18. Date of Authorization of Issue

These financial statements have been authorized for issue on October 30, 2015 by the Board of Directors of the Company.

#### 19. General

Figures have been rounded off to the nearest thousand of rupees unless stated otherwise.

Chief Executive

Director

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www.fatima-group.com